

**JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION DUE TO SOLE  
SOURCE REQUIREMENT (includes brand name only requirements)  
REQUIRED INFORMATION**

<b>1. FACILITY NUMBER-NAME- CITY, STATE:</b>	<b>515-Battle Creek VAMC, Battle Creek, MI 49037</b>
<b>2. VISN OR PROGRAM ACTIVITY:</b>	<b>11</b>
<b>3. POC NAME AND TELEPHONE NUMBER:</b>	<b>Mary Markos, 269-223-5537</b>
<b>4. PROPOSED ACTION:</b> Sole Source Procurement of: Construction <input checked="" type="checkbox"/> A-E <input type="checkbox"/> (check one)	
<p><b>5. DESCRIPTION OF REQUIREMENT:</b> Sole Source contract for parts and services to construct 16,000 square feet of additional space directly adjacent to the existing Primary Care Outpatient Clinics and Pharmacy in Building 2, while also renovating 7,000 square feet of existing Primary Care clinic space. This would require expanding the current Physical Access Control System (PACS) already installed in the building. We have a requirement to purchase only Hirsch Security Systems for access controls to maintain complete interoperability and system connectivity for all PACS systems. Our site is required to expand the Physical Access Control System to comply with Federal Information Processing Standards and Homeland Security Presidential Directive 12.</p> <ul style="list-style-type: none"><li>• <i>Supplies/Equipment: Technical Characteristics can include, but are not limited to model, make, part number, color, size, quantity, delivery date, etc. Services: Refer to the statement of work, statement of objective, or performance work statement for your description.</i></li></ul>	
<p><b>6. STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION: (check one)</b></p> <p>Authorized or required by Statute <input type="checkbox"/> Brand Name <input type="checkbox"/> Limited Sources J/A <input type="checkbox"/> Only One Responsible Source Available <input checked="" type="checkbox"/> Only One Source Reasonably Available <input type="checkbox"/> Public Interest <input type="checkbox"/> Unusual and Compelling Urgency <input type="checkbox"/> National Emergency <input type="checkbox"/></p> <ul style="list-style-type: none"><li>• <i>FAR 6.302-1 Only one responsible source and no other supplies or services will satisfy agency Requirements</i></li><li>• <i>FAR 8.405-6 Limited sources justification and approval</i></li><li>• <i>FAR 13.106-1(B) SAP Requirements – Soliciting From a Single Source</i></li><li>• <i>This is a reference to the part of the Federal Acquisition Regulation that allows an item to be purchased without being fully competed. This statement serves as a point of reference in case the justification is questioned. In this case, it would be reviewed for its relativity to this part of the Federal Acquisition Regulation.</i></li></ul>	
<p><b>7. NATURE &amp; BACKGROUND OF ACQUISITION TO JUSTIFY SOLE SOURCE:</b> Our current system for security access controls is "Hirsch" Security Solutions. In order to maintain the interoperability of our systems for the purpose of security and physical access we must maintain only one PACS. Introducing more than one system or even components of other systems will be problematic, will not communicate completely, and could jeopardize our Medical Center Security. Maintenance and training on more than one system will be costly and reduce our effectiveness to manage the PACS program.</p> <ul style="list-style-type: none"><li>• <i>Describe the minimum salient characteristics that will meet your needs. This is the area where you explain why no other vendor anywhere can supply this requirement for you. Acceptable reasons for "sole source" include (but are not limited to): bound by contract, technical order specification, warranty service, or regional standardization. If the</i></li></ul>	

reason for sole source is determined locally, offer what market research or clinical guidelines led to the decision. If this item is included in an allowance standard for War Reserve Materiel (WRM), cite the allowance standard, required source, and stock number for this item. **NOTE FOR WRM PURCHASES:** The Defense Logistics Agency is your primary source for WRM equipment. Be sure to determine availability from a DLA item manager before contracting for WRM equipment. If DLA cannot meet your timelines for WRM equipment, your urgency may be further justification for other than full and open competition. See your Medical Logistics Flight Commander for more details.

**8. PROVIDE INFORMATION SHOWING MARKET RESEARCH WAS CONDUCTED:** The regional parts and installation representative for the "Hirsh Security Solutions" is Security Corporation of Novi, Michigan. We have not been able to identify or locate any other vendors who can supply and install the Hirsh Products for our location. We were not able to identify vendors capable of providing the required services without jeopardizing interoperability with current PACS except for Security Corporation, Inc, an authorized installer and representative of Hirsch equipment. Security Corporation, Inc currently installs PACS at this facility and is the preferred representative of Hirsch. The components and any equipment installed by other vendors will void existing warranties.

- This justification is for why no other vendor anywhere can supply your item or service and still meet your needs. Your rationale for barring other vendors is crucial to your justification. If you already cited the statutory reason for a sole source, state, "See paragraph 7". If your rationale for a sole source purchase was determined locally, offer an explanation of the source selection process you went through to determine your sole source requirement. Unacceptable reasons include (but are not limited to) personal taste, good relationship with existing vendor, or one's comfort level with a particular vendor.
- Describe the similarities and differences in vendors for the product that you are aware of that could assist or prevent the purchaser from obtaining the best value for you. Be sure to name the vendors. This section will help the purchaser decide which vendors are available to purchase this item from. If market research was not conducted, state it AND the reason that there was no market research.

**9. PRICE ANALYSIS "FAIR AND REASONABLE":** Quotes for equipment, materials and services are fair and reasonable when compared to pricing of similar installations in the past.

- This section is mandatory. Do not leave this section blank. Even though this must be purchased from only one source, you must still obtain a quote from the vendor for this purchase. This way you are able to verify added costs for delivery, your geographic region, or installation. Cite the pricing here. If you purchased this item before, compare this price to what you paid last time. Cite this here as well.

**10. LISTING OF SOURCES EXPRESSING INTEREST IN THIS REQUIREMENT:** Security Corporation, Inc 22325 Roethel Dr, Novi, MI 48375

- Enter or attach contact information for sources you cited in the description of your source selection. If sole source by statute, regulation, or standard, list contact information for that source here.

**11. FUTURE ACTION TO OVERCOME BARRIER TO OTFOC:** Market research will be conducted for future requirements.

- This section fulfills the legal requirement to affirm that the selection of a singular source for this requirement is an anomaly and that action will be taken in the future to ensure full competition in the future. The reason this is needed is to describe how the government will make an effort in the future to fully comply with standard acquisition practices and not resort to creating unnecessary partnerships with few vendors at the risk barring full competition to circumvent

the FAR. By signing this, you are telling the contracting officer to avoid the processes that assure best value and fairness in this acquisition. If the reason for sole source purchase is because of statute, standard, or regulation, enter "THE SOURCE FOR THIS PURCHASE IS REQUIRED IAW [cite the standard here].N/A

**SUBMITTED BY:**

Signature: \_\_\_\_\_

Department/Requestor BRIAN T CLARK

Date: 4/20/2012

**SIGNED BY:**

Signature: \_\_\_\_\_

Scott D. Brennan

Warranted Contracting Officer

Date: Apr 20, 2012

**APPROVED BY:**

Signature: \_\_\_\_\_

NCM or Product Line Supervisor

Date: 5/9/12

Note: Anything that is over 500K will need to strictly follow the SOP J&A Attachment.